

20. KERALA CLAYS & CERAMIC PRODUCTS LIMITED

I Date of incorporation	27th June, 1984		
II Address (a) Registered Office	'Clay House' Pappinisseri - 670 561 Kannur District		
(b) Factory	Kariindalam & Nileshwar in Kasargod District, Payangadi, Kannapuram & Mangattuparamba in Kannur District.		
III Phone, Gram, Fax, E-mail	(0497) 2787671, Gram: CHINACLAY Fax: (0497) 2787281 cnn_clays@sancharnet.in		
IV Administrative Dept. (Under Govt.)	Industries Department		
V Name of Chairman	Shri.Krishnan Kottumala		
VI Name of Managing Director	Shri N. Lakshmanan Nambiar		
VII Present Activities	Mining & purification of Chinaclay, manufacturing of Refractory/Wirecut Bricks		
VIII Manpower as on 31-3-05	No.	Average Emoluments per person (Rs. per month)	
a. Workers (all non-supervisory employees in factory, office and field)(including casual workers)	291	4500.00	
b. Supervisory Staff (in factory, office and field)	13	5600.00	
c. Executives	7	7500.00	
d. Senior Executives (Heads of department and above)	3	17500.00	
Total	314		
	2002-03	2003-04	2004-05
IX Bonus			
a. Payable (%)	20.00	20.00	20.00
b. Paid (%)		20.00	20.00
20.00			
X Financial Position (Rs.in lakhs)			
A. Liabilities			
1. Capital			
a. Authorised capital	400.00	400.00	400.00
b. Paid up capital	131.82	131.82	131.82
2. Reserves & Surplus			
a. Retained earnings	190.79	239.21	289.3
b. Other reserves	2.24	2.24	2.24
3. Long term Loans	-	-	-
4. Current liabilities & provisions			
a. Sundry creditors	16.32	17.06	17.17
b. Outstanding expenses	54.10	19.21	20.86
c. Other current liabilities	46.17	61.26	70.01
Total	441.44	470.80	531.40
B. Assets			

5.	a.	Fixed assets:Gross Block	135.84	192.05	210.67
	b.	Less: Depreciation	69.59	74.66	80.63
	c.	Net fixed assets	66.25	117.39	130.04
	d.	Capital work-in-progress	-	-	0.36
6.		Current assets			
	a.	Cash & Bank balance	204.21	146.73	146.51
	b.	Sundry debtors	84.30	113.10	141.54
	c.	Advances	44.16	15.32	24.17
	d.	Stock			
	(i)	Raw materials	1.45	0.83	2.07
	(ii)	Semi-finished goods (work -in-process)	0.85	19.44	20.59
	(iii)	Finished goods	40.94	49.43	53.55
	(iv)	General stores & spares	12.57	11.75	13.66
7		Miscellaneous expenditure not written off/adjusted			
	a.	Revenue expenditure	-	-	3.82
	b.	Others (Deferred tax liability)	-13.29	-3.19	-4.91
		Total	441.44	470.80	531.40

C. Other Details

1.	Share distribution(%)	State Govt.	100.00	100.00	100.00
2.	Net worth		338.14	376.46	424.45
3.	Capital employed		338.14	376.46	424.45
4.	Capital invested		131.82	131.82	131.82
5.	Working capital		271.89	259.07	294.05

(Current assets - Current liabilities)

XI Working results (Rs. in lakhs)

1. Income

a.	Sales/Service charges	370.08	354.19	398.46
b.	Other Income	18.36	15.61	12.84
c.	Increase/decrease in stock of finished goods & work-in-process	-34.37	27.08	5.26

Total 354.07 396.88 416.56

2. Expenditure

a.	Raw materials, chemicals etc. consumed	16.52	15.40	16.85
b.	Power, fuel, and water charges	9.42	11.42	11.20
c.	Other expenses	54.08	70.63	73.04
d.	Personnel expenses	157.03	175.67	167.34
e.	Interest & Bank Charges	-	-	-
f.	Administration expenses	25.99	27.60	26.76
g.	Depreciation	4.98	5.09	5.97

Total 268.02 305.81 301.16

	Operating profit/loss(+/-)	86.05	91.07	115.40
	Prior period adjustment	-	-	-
	Net Profit/Loss (+/-)	86.05	91.07	115.40
	Provision for income-tax	31.98	37.22	45.53

	Proposed dividend	15.82	15.82	19.77
	Net profit after tax and dividend	38.25	38.03	50.10
XII Taxes & duties:				
	a. C S T		11.68	10.52
12.07	b. Sales Tax	2.08	1.89	2.27
XIII Dividend				
	Dividend paid (Rs. in lakhs)	15.82	15.82	19.77
	Dividend paid (%)	12.00	12.00	15.00
XIV Long Term Loans				
		Nil	Nil	Nil
XV Interest charges on term loans				
		Nil	Nil	Nil
XVI Statutory dues as on 31-03-05				
		Opening balance as on 01-04-04	Amount paid during the year	Balance to be paid on 31-03-05
	a. Provident Fund	3.20	38.53	3.14
	b. ESI	0.02	0.24	0.02
	c. CST, KGST & Royalty	1.18	34.71	1.95
	d. Guarantee Commission	-	-	-

XVII Production: (Rs. in lakhs)

Products	No.	Unit	2003-04		2004-05		Sl.		
			Budgeted Production		Production during the year				
			Qty.	Value	Qty.	Value		Qty.	Value
(i) Clay	MT	10450	246.73	10348	206.17	10250	262.66	11314	249.01
(ii) Laterite	MT	12000	-	12654	-	15000	-	18405	-
(iii) Fire Bricks	Nos.	127500	14.13	128169	15.47	150000	16.61	130229	16.35
(iv) Wirecut Bricks	Nos.	100000	2.95	114000	3.95	125000	3.66	129000	1.93
Total			263.81		225.59		282.93		267.29

XVIII Sales (Rs. in Lakhs)

Products	Qty.	2003-04				2004-05						
		Budgeted sales		Sales for the year		Budgeted Sales		Sales for the year				
		Qty.	Value	Qty.	Value	Qty.	Value	Qty.	Value			
(i) China Clay	10450	278.39	9811	272.49	9811	272.49	10525	284.05	11290	311.31	11290	311.31
(ii) Laterite	18000	51.12	18918	50.63	18918	50.63	15000	32.75	18405	48.46	18405	48.46
(iii) Fire Bricks	127500	12.75	136163	14.92	136163	14.92	150000	15.00	147284	17.29	147284	17.29
(iv) Wirecut Bricks	100000	2.93	116822	3.80	116822	3.80	125000	3.66	129707	4.46	129707	4.46
Total		345.19	341.84	341.84	341.84	341.84	335.46	381.52	381.52	381.52	381.52	381.52

XIX Financial/operating ratios

	2002-03	2003-04	2004-05
a. Debt-equity ratio	-	-	-
b. Current ratio	3.33:1	3.66:1	3.72:1
c. Receivables to sales(in months)	2.73	3.83	4.26
d. Stock of finished goods to sales (in months)	1.33	1.67	1.61

e.	Stock of raw materials to consumption (in months)	1.05	0.65	1.47
f.	Consumption to sales (%)	4.46	4.35	4.23
g.	Net profit to sales (%)	23.25	25.71	28.96
h.	Return on investment (%)	25.45	24.19	27.19

XX Status of Accounts

- a. Year up to which Accounts have been finalised by the company 2004-05
- b. Year up to which audit is complete 2004-05

XXI Employee Development:

Nil

XXII Income-tax Benefits/Reduction/Relief

- a) Have you initiated any activity or project during the year that would result in income tax benefits/reduction/relief for the company? Yes
- Company has purchased vehicles & machineries for increasing production(Rs. in lakhs)

No.	Activity/Project	Total Investment	Amount invested during the year	Income tax benefit/reduction/relief depreciation	
				Received	Expected
1	Air compressor Rock drill	7.03	7.03	0.88	
2	Magazine	0.51	0.51	0.13	
3	Vehicles	9.25	9.25	1.43	
4	Computer	0.71	0.71	0.21	
				2.65	

XXIII Summary of Performance:

During the year under review, the Company achieved a record production of 11,314 MT of China clay as against 10,348 MT during 2003-04. The net profit of the Company also increased to Rs.115.40 lakhs as against Rs.91.07 lakhs during the previous year.

The Company declared a dividend of 15% (Rs.19.77 lakhs) during the year which is also the highest since incorporation.

During the last quarter of the financial year the Company started mining of high Alumina Laterite from Karinthalam mine; the land purchased from the government during last year.

The audit of accounts of the Company is complete and up-to-date.