

21. THE KERALA MINERALS AND METALS LIMITED

I Date of incorporation	16th February, 1972		
II Address (a) Registered Office	Sankaramangalam P.O, Chavara Kollam 691 583		
(b) Factory:	Mineral Separation Unit, Kovilthotam, Chavara Titanium Dioxide Unit, Sankaramangalam, Chavara		
III Phone, Fax	0476-2686722		
Email	kmml@md3.vsnl.net.in Fax: 0476 2680101, 2686721		
IV Administrative Dept. (Under Govt)	Industries Department		
V Name of Chairman	Shri T. Balakrishnan IAS		
VI Name of Managing Director	Shri. K. P. Rajendran		
VII Present Activities	Manufacturing Titanium Dioxide pigment and mineral separation		
VIII Manpower as on 31-3-05	No.	Average Emoluments per person (Rs. per month)	
a. Workers (all non-supervisory employees in factory, office and field)	1169	13500	
b. Supervisory Staff (in factory, office and field)	183	20000	
c. Executives	38	27000	
d. Senior Executives (Heads of department and above)	18	30500	
Total	1408		
IX Bonus	2002-03	2003-04	2004-05
a. Payable (%)	20.00	20.00	20.00
b. Paid (%)	51.66	51.66	51.66
X Financial Position (Rs. in lakhs)			
A. Liabilities			
1. Capital			
a. Authorised capital	3500.00	3500.00	3500.00
b. Paid up capital	3093.27	3093.27	3093.27
2. Reserves & Surplus			
a. Retained earnings	19247.66	21275.50	22800.06
b. Other reserves	15635.86	15856.99	16037.80
3. Long term Loans			
a. Financial Institutions (Banks)	398.13	-	-
b. Other (Def. tax liability)	266.56	166.48	298.65
4. Current liabilities & provisions			
a. Bank Borrowings for working capital	-	-	-
b. Sundry creditors	1035.03	1627.61	1974.96
c. Other current liabilities	15447.94	20202.73	18730.60
Total	55124.45	62222.58	62935.34
B. Assets			
5. Fixed Assets			
a. Gross Block	13198.96	15098.09	18940.44

b.	Less: Depreciation	10458.39	10973.52	11491.78
c.	Net fixed assets	2740.57	4124.57	7448.66
d.	Capital work in progress	1271.81	2836.48	2562.31
6.	Investments	0.10	0.10	0.10
7.	Current assets			
a.	Cash & Bank balance	20591.40	22357.25	21302.20
b.	Sundry debtors	2472.01	2120.06	921.26
c.	Advances	120262.79	22251.39	23718.90
d.	Prepaid expenses	-	-	-
e.	Accrued income	297.42	1303.06	1009.50
f.	Stock			
(i)	Raw materials	418.15	468.40	381.68
(ii)	Semi-finished goods work -in-process)	231.69	986.92	772.66
(iii)	Finished goods	3642.70	2468.53	759.82
(iv)	General stores & spares	3167.78	3277.79	4040.72
8.	Miscellaneous expenditure not written off/adjusted			
a.	Preliminary expenses	3.94	3.94	3.94
b.	Others	24.09	24.09	13.59
c.	P & L Account (Accumulated loss, if any)	-	-	-
	Total	55124.45	62222.58	62935.34

C. Other Details

1.	Share distribution(%)			
a.	State Govt.	100.00	100.00	100.00
2.	Net worth	37948.76	40197.73	41913.60
3.	Capital employed	38613.35	40364.11	42212.15
4.	Capital invested	3757.96	3259.75	3391.92
5.	Working capital (Current assets - Current liabilities)	34600.97	33403.06	32201.18

XI Working results: (Rs. in Lakhs)

1. Income

a.	Sales/Service charges	29604.91	30118.30	31831.69
b.	Other Income	2225.28	2433.24	2334.78
c.	Increase/decrease in stock of Finished goods & work-in-proces	615.19	-18.21	-1670.01
	Total	32445.38	32533.33	32496.46

2. Expenditure

a.	Raw materials, chemicals etc. consumed	7209.88	7518.03	8931.61
b.	Power, fuel, and water charges	6966.23	7409.67	8398.83
c.	Excise duty	3460.48	3429.10	3277.43
d.	Other expenses	342.08	561.59	782.42
e.	Personnel expenses	4210.62	7286.97	5742.46
f.	Interest & Bank Charges	57.79	59.59	174.14
g.	Selling & distribution expenses	89.21	65.63	83.25
h.	Administration Expenses	416.81	715.49	537.58
i.	Depreciation	334.03	522.73	648.84
	Total	23087.13	27568.80	28576.56

i.	TiO ₂	MT	37000	27760.52	20159.52	24047.50	7265.85	5411.62	27425.40	29459.12
ii.	Rutile	MT	-	-	697.70	192.19	-	-	697.70	192.19
iii.	Zircon	MT	1800	414.75	1724.05	392.38	-	-	1724.05	392.38
iv.	TiCl ₄	MT	-	-	87.48	74.60	-	-	87.49	74.60
Total				28175.27		24706.67		5411.62		30118.29

2004-05

Sales for the year										
Sl. No.	Products	Unit	Budgeted sales		Domestic		Export		Total	
			Qty.	Value	Qty.	Value	Qty.	Value	Qty.	Value
i.	TiO ₂	MT	36000	31878.40	20151.44	21717.74	11851.00	9101.87	32002.44	30819.61
ii.	Rutile	MT	1300	330.40	1379.40	355.38	-	-	1379.40	355.38
iii.	Zircon	MT	2400	540.00	2062.90	588.62	-	-	2062.90	588.62
iv.	Monozite	MT	-	-	-	-	-	-	-	-
v.	TiCl ₄	MT	-	-	97.255	68.08	-	-	97.26	68.08
Total				32748.80		22729.82		9101.87		31831.69

XIX Financial / Operating ratios		2002-03	2003-04	2004-05
a.	Debt-equity ratio	0.21:1	0.05:1	0.10:1
b.	Current ratio	3.10:1	2.53:1	2.56:1
c.	Receivables to sales(in months)	1.00	0.84	0.35
d.	Stock of finished goods to sales (in months)	1.48	0.98	0.29
e.	Stock of raw materials to consumption (in months)		0.70	0.75
0.51	f. Consumption to sales (%)	24.35	24.96	28.06
g.	Net profit to sales (%)	31.76	15.43	12.07
h.	Return on investment (%)	24.35	11.52	9.10

XX Status of Accounts		
a.	Year up to which Accounts have been finalised by the company	2004-05
b.	Year up to which audit is complete	2004-05

XXI Employee Development:		2002-03	2003-04	2004-05
i.	Training			
(a)	Budget provision (Rs.in lakhs)	8.00	9.45	34.00
(b)	Actually spent (Rs.in lakhs)	9.87	6.82	11.99
ii.	No. of persons sent for external training programme	205	121	198
iii.	No. of in-house programmes	55	77	72
iv.	No. of persons covered in in-house programmes	1146	1987	1816

XXII Income-tax Benefits/Reduction/Relief		
a)	Have you initiated any activity or project during the year that would result in income tax benefits/reduction/relief for the company?	No

XXIII Summary of performance:

During the year under review, KMML could achieve record production of 30662 MTs and sales of 32003.011 MTs of titanium dioxide. It is reported that the production of Ilmenite decreased to 47650 MTs as compared to 50554 MTs during 2003-04 due to tsunami. Though sales of TiO₂ have gone up the net profit has come down by 17.32% to Rs.3842.96 lakhs as against Rs.4648.40 lakhs during the previous year. The Company has declared a dividend of Rs.618.65 lakhs (20%) for the second consecutive year.

It is reported that cost of production of the Company has increased due to the increase in price of raw materials, fuel and power. The Company has proposal to increase the capacity to 100000 MT per annum in a phased manner and efforts are on to implement the project within the estimated time.

The audit of accounts of the Company is complete and up-to-date.