

### 37. KERALA STATE ELECTRONICS DEVELOPMENT CORPORATION LIMITED

<b>I Date of incorporation</b>	29th September, 1972		
<b>II Address a. Registered Office</b>	Keltron House, Vellayambalam, Trivandrum		
<b>b. Factory</b>	1. Keltron Equipment Complex, Karakulam, Trivandrum 2. Keltron Communication Complex, Monvila, Trivandrum 3. Keltron Controls, Aroor, Alleppey 4. Transmission Equipment Unit, Katalur, Kozhikode		
<b>III Phone, Fax, Gram &amp; E-mail</b>	2724444, Fax: 2724545, ELECTRONIC, ksedc@sancharnet.in		
<b>IV Administrative Dept. (Under Govt.)</b>	Industries Department		
<b>V Name of Chairman</b>	Shri. T. Balakrishnan IAS		
<b>VI Name of Managing Director</b>	Shri V. Ramkumar		
<b>VII Present Activities</b>	Designing, manufacturing and marketing of various IT/Electronic products/systems.		
<b>VIII Manpower as on 31-3-05</b>	No.	Average Emoluments per person (Rs. per month)	
a. Workers (all non-supervisory employees in factory, office and field)	1081	6200	
b. Supervisory Staff (in factory, office and field)	30	7700	
c. Executives	287	11500	
d. Senior Executives (Heads of department and above)	95	16500	
<b>Total</b>	<b>1493</b>		
	<b>2002-03</b>	<b>2003-04</b>	<b>2004-05</b>
<b>IX Bonus</b>			
a. Payable (%)	8.33	8.33	8.33
b. Paid (%)	8.33	8.33	8.33
<b>X Financial Position (Rs.in lakhs)</b>			
<b>A. Liabilities</b>			
1. Capital			
a. Authorised capital	8000.00	8000.00	10500.00
b. Paid up capital	7991.55	7991.55	10335.96
c. Advance share capital	2344.81	2344.81	-
2. Reserves & Surplus			
a. Other reserves	679.07	129.07	407.72
3. Long-term loans			
a. Government	12766.30	14482.93	17425.59
b. KIRF Loan	3288.58	3466.52	2811.45
c. Financial Institutions	920.20	995.45	710.50
d. Public deposits	0.09	-	-
e. Debenture	651.67	683.05	651.44
f. TTP/KMML Loan	492.22	493.96	495.69
4. Current liabilities & provisions			
a. Bank borrowings for working capital	9451.99	9457.52	8276.83

	b. KIRF Board	1984.33	2166.11	2400.81
	c. Sundry creditors	16824.60	20033.64	24072.58
	d. Outstanding expenses	1139.23	1373.85	1498.66
	e. Other current liabilities	1204.98	1299.17	796.09
	<b>Total</b>	<b>59739.62</b>	<b>64917.23</b>	<b>69883.32</b>
<b>B. Assets</b>				
5.	a. Fixed assets:Gross Block	4193.58	4258.34	4307.02
	b. Less: Depreciation	2881.18	3054.55	3209.32
	c. Net fixed assets	1312.40	1203.79	1097.70
6.	Investments	1432.02	1432.02	1432.02
7.	Current assets			
	a. Cash & Bank balance	1878.63	1666.29	1557.10
	b. Advances	10091.74	10332.27	10421.49
	c. Sundry debtors	8182.10	8662.98	9097.47
	d. Stock			
	i) Raw materials	1071.89	1179.53	1206.83
	ii) Semi-finished goods (Work-in-process)	258.10	330.70	644.02
	iii) Finished goods	103.78	83.84	49.86
	iv) General stores & spares	12.09	9.77	24.13
	e. Other current assets	14.94	-	9.84
8.	Miscellaneous expenditure not written off/adjusted			
	a. Others	692.13	379.48	86.91
	b. P & L Account (Accumulated loss, if any)	34689.80	39636.56	44255.95
	<b>Total</b>	<b>59739.62</b>	<b>64917.23</b>	<b>69883.32</b>
<b>C. Other Details</b>				
1	Share distribution(%)			
	a. State Govt.	100.00	100.00	100.00
	<b>Total</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>
2	Net worth	-24366.50	-29551.01	-33599.18
3	Capital employed	-7679.46	-10861.12	-12936.53
4	Capital invested	27023.40	29025.85	30998.61
5	Working capital	-8991.86	-12064.91	-14034.23
(Current assets - Current liabilities)				
<b>XI Working results: (Rs.in lakhs)</b>				
<b>1. Income</b>				
	a. Sales/Service charges	6819.84	7969.62	8302.40
	b. Other Income	1111.11	1106.44	1125.96
	c. Increase / decrease in stock of finished goods & work-in-progress	-164.44	29.58	305.70
	<b>Total</b>	<b>7766.51</b>	<b>9105.64</b>	<b>9734.06</b>
<b>2. Expenditure</b>				
	a. Raw materials,chemicals etc. consumed	3498.33	4424.12	4658.05
	b. Power, fuel and water charges	68.56	74.58	68.25

c.	Other expenses	1302.12	1041.37	1085.78	
d.	Personnel expenses	1931.79	1980.64	2055.78	
e.	Interest & Bank charges	5252.01	5718.08	5416.47	
f.	Excise duty	346.11	348.64	267.29	
g.	Depreciation	504.40	465.88	653.24	
	<b>Total</b>	<b>12903.32</b>	<b>14053.31</b>	<b>14204.86</b>	
	Operating profit/loss(+/-)	-5136.81	-4947.67	-4470.80	
	+/- Prior period adjustment	-83.24	0.91	-148.59	
	Net profit/loss(+/-)	-5220.05	-4946.76	-4619.39	
<b>XII</b>	<b>Taxes &amp; duties:</b>				
a.	Excise duty	346.11	348.64	267.29	
b.	CST	11.20	226.28	123.38	
c.	Sales Tax	78.28	118.10	117.46	
<b>XIII</b>	<b>Dividend</b>	Nil	Nil	Nil	
<b>XIV</b>	<b>Long Term Loans (Rs. in lakhs)</b>	State	Financial	Others	
	(Including interest)	Govt.	Institution	Total	
a.	Opening balance (01-04-04)	14482.93	995.45	4643.53	20121.91
b.	+Additional loans availed during the year	1148.00	-	-	1148.00
c.	+Interest due for the year	1794.67	15.05	563.64	2373.36
d.	-Payments made during the year (Principal + Interest)	-	300.00	1248.58	1548.58
e.	Closing balance (As on 31-03-05)	17425.60	710.50	3958.59	22094.69
<b>XV</b>	<b>Interest charges on term loans</b>	State	Financial	Others	
		Govt.	Institution	Total	
a.	Opening balance (Interest outstanding)	5880.09	135.45	617.30	6632.84
b.	+Interest due for the year	1794.67	15.05	563.64	2373.36
c.	-Interest paid during the year	-	60.20	375.72	435.92
d.	Closing balance (Interest outstanding)	7674.76	90.30	805.22	8570.28
<b>XVI</b>	<b>Statutory dues as on 31-03-05</b>	Opening Balance as on 01-04-04	Amount paid During the year	Balance to be paid on 31-03-05	
a.	Provident Fund	31.98	383.56	26.50	
b.	ESI	4.08	1.68	2.40	
c.	Gratuity	7.75	27.82	8.68	
d.	Guarantee Commission	852.66	-	956.07	
	1. Penal damage & Int. demanded by PF authorities	83.39	48.20	35.19	
	2. Vehicle, Road, Professional, Building taxes				
	Service taxes	1.01	10.24	Nil	
<b>XVII</b>	<b>Production: (Rs. in lakhs)</b>				
Sl.		2003-04	2004-05		

No.	Products	Budgeted	Actual	Budgeted	Actual
i.	Control instrumentation	1271.00	1263.94	1657.00	1255.81
ii.	Switching equipments	269.00	83.80	215.00	143.60
iii.	Mass communications/IT	650.00	276.00	567.20	210.10
iv.	Strategic electronics	929.90	1207.48	1564.21	1781.22
v.	Industrial electronics	675.00	409.96	560.00	255.26
vi.	Tools	12.00	12.56	-	-
vii.	Traffic signals	41.50	31.53	41.50	44.12
viii.	Transmission equipments	48.00	0.22	-	-
ix.	Voter ID card project	500.00	486.30	600.00	570.84
x.	VTFM	189.00	-	-	-
xi.	Data entry	20.00	12.38	30.00	13.15
<b>Total</b>		<b>4605.40</b>	<b>3784.17</b>	<b>5234.91</b>	<b>4274.10</b>

**XVIII Sales (Product-wise) (Rs. in lakhs)**

Sl. No.	Products	2003-04		2004-05	
		Budgeted	Actual	Budgeted	Actual
i.	Control instrumentation	940.00	666.26	952.00	919.75
ii.	Switching equipments	651.24	638.38	991.80	1076.39
iii.	Mass communications	710.00	324.50	467.00	94.51
iv.	Strategic electronics	1170.00	1266.40	1959.65	2036.66
v.	Industrial electronics	823.00	464.94	610.00	229.06
vi.	Tools	12.55	11.94	-	-
vii.	Traffic signals	100.82	101.85	147.82	94.77
viii.	Transmission equipments	48.00	30.40	48.00	106.97
ix.	Consumer products, AMC & Services	1211.19	714.87	1249.20	638.74
x.	IT Business Group	3374.13	3211.22	3842.89	2437.08
xi.	Voter ID card project	500.00	494.41	600.00	629.21
xii.	Data Entry	59.00	44.45	50.00	39.26
xiii.	VTFM	225.00	-	-	-
<b>Total</b>		<b>9824.93</b>	<b>7969.62</b>	<b>10918.36</b>	<b>8302.40</b>

<b>XIX Financial / Operating ratios</b>	<b>2002-03</b>	<b>2003-04</b>	<b>2004-05</b>
a. Debt-equity ratio	1.75:1	1.95:1	2.14:1
b. Current ratio	0.71:1	0.65:1	0.62:1
c. Receivables to sales (in months)	14.40	13.04	13.15
d. Stock of finished goods to sales (in months)	0.18	0.13	0.07
e. Stock of raw materials to consumption (in months)	3.68	3.20	3.11
f. Consumption to sales (%)	51.30	55.51	56.10
g. Net profit to sales(%)	-76.54	-62.07	-55.64
h. Return on investment (%)	-ve	-ve	-ve

**XX Status of Accounts**

a. Year up to which Accounts have been finalised by the company	2004-05
b. Year up to which audit is complete	2003-04

**XXI Employee Development:**

Nil

**XXII Income-tax Benefits/Reduction/Relief**

- a) Have you initiated any activity or project during the year that would result in income tax benefits/reduction/relief for the company? No

**XXIII Summary of Performance**

KSEDC could increase its turnover to Rs.8302.40 lakhs as against Rs.7969.62 lakhs during the previous year. The gross income of the Corporation has also increased to Rs.9734.06 lakhs as against Rs.9105.64 lakhs during the previous year. Consequently, the net loss of the Corporation has come down to Rs.4619.39 lakhs as compared to Rs.4946.76 lakhs during the year 2003-04.

The networth has further eroded and working capital position remains negative. The accumulated loss at the end of the year amounts to Rs.44255.95 lakhs.

It is reported that Defence Electronics and Information Technology have been identified as the thrust areas for the growth. The Corporation has budgeted a turnover of Rs.122 crores in 2005-06.

THE AUDIT OF ACCOUNTS OF THE CORPORATION IS COMPLETE UPTO 2003-04