

#### 40. KELTRON CRYSTALS LIMITED

<b>I Date of incorporation</b>	8th October, 1974		
<b>II Address - Registered Office &amp; Factory</b>	Keltron Nagar, Kalliasseri P.O, Cannanore 670 562		
<b>III Phone, Fax &amp; E-mail</b>	0497-2780831 to 35, Fax:(0497) 2781055, cnn_kelcan@sancharnet.in		
<b>IV Administrative Dept. (Under Govt)</b>	Industries Department		
<b>V Name of Chairman</b>	Shri V. Ramkumar		
<b>VI Name of Chief Executive</b>	Shri U.V. Praveen		
<b>VII Present Activities</b>	Manufacturing and Trading in (1) Piezo Electric quartz crystals (2) Lead Tabs for Aluminium Capacitors		
<b>VIII Manpower as on 31-3-05</b>	No.	Average Emoluments per person (Rs. per month)	
a. Workers (all non-supervisory employees in factory, office and field)	45	8250.00	
b. Executives		12	10080.00
c. Senior Executives (Heads of department and above)	2	17850.00	
<b>Total</b>	<b>59</b>		
Note: In addition, 6 Executives, 1 Supervisor & 39 workers are on deputation/long leave			
	<b>2002-03</b>	<b>2003-04</b>	<b>2004-05</b>
<b>IX Bonus</b>			
a. Payable (%)	8.33	8.33	8.33
b. Paid (%)	8.33	8.33	8.33
<b>X Financial Position (Rs.in lakhs)</b>			
<b>A. Liabilities</b>			
1. Capital			
a. Authorised capital	150.00	150.00	150.00
b. Paid up capital	133.98	133.98	133.98
2. Reserves & Surplus			
a. Other reserves	6.09	5.84	5.59
3. Long-term loans			
a. Financial Institutions	34.51	41.38	49.61
b. Holding company (KSEDC, KMML)	968.56	1101.59	1251.19
4. Current liabilities & provisions			
a. Bank borrowings for working capital	25.02	29.47	34.92
b. Bills payable	-	-	-
c. Sundry creditors	5.65	5.34	7.92
d. Outstanding expenses	104.79	89.51	88.35
e. Other current liabilities	248.30	264.65	306.0
<b>Total</b>	<b>1526.90</b>	<b>1671.76</b>	<b>1877.63</b>
<b>B. Assets</b>			
5. a. Fixed assets:Gross Block	335.18	335.17	335.17

b.	Less: Depreciation	209.33	226.05	242.30
c.	Net fixed assets	125.85	109.12	92.87
d.	Capital work in progress	0.24	-	-
6.	Investments	Nil	Nil	Nil
7.	Current assets			
a.	Cash & Bank balance	1.30	5.50	1.30
b.	Advances	4.80	4.47	4.77
c.	Sundry debtors	17.11	16.32	7.79
d.	Prepaid expenses	0.85	0.91	0.85
e.	Accrued income	1.21	1.21	-
f.	Stock			
i)	Raw materials	17.84	18.09	18.17
ii)	Semi-finished goods (Work-in-process)	17.76	14.82	11.94
iii)	Finished goods	20.61	21.10	21.66
iv)	General stores & spares	16.49	16.38	15.41
8.	Miscellaneous expenditure not written off/adjusted			
a.	P & L Account (Accumulated loss, if any)	1302.84	1463.84	1702.87
	<b>Total</b>	<b>1526.90</b>	<b>1671.76</b>	<b>1877.63</b>

**C. Other Details**

1	Share distribution(%)			
a.	KSEDC	96.80	96.80	96.80
b.	SIDCO	3.20	3.20	3.20
	<b>Total</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>
2	Net worth	-1162.77	-1324.02	-1563.30
3	Capital employed	-159.70	-181.05	-262.50
4	Capital invested	1137.05	1276.95	1434.78
5	Working capital (Current assets - Current liabilities)	-285.79	-290.17	-355.37

**XI Working results: (Rs. in lakhs)**

**1. Income**

a.	Sales/Service charges	84.82	107.92	95.07
b.	Other Income	1.70	33.16	6.17
c.	Increase / decrease in stock of finished goods & work-in-progress	-2.10	-2.46	-2.32
	<b>Total</b>	<b>84.42</b>	<b>138.62</b>	<b>98.92</b>

**2. Expenditure**

a.	Raw materials,chemicals etc. consumed	8.37	21.34	14.46
b.	Power, fuel and water charges	3.09	4.00	4.00
c.	Other expenses	6.33	8.76	7.03
d.	Personnel expenses	69.89	77.20	78.40
e.	Interest & Bank charges	148.77	166.26	187.68
f.	Selling & distribution expenses	1.56	2.38	11.14
g.	Excise duty	2.87	4.28	5.11
h.	Administration Expenses	0.12	-	-
i.	Depreciation	16.59	16.47	16.00

	<b>Total</b>	<b>257.59</b>	<b>300.69</b>	<b>323.82</b>
Operating profit/loss(+/-)		-173.17	-162.07	-224.90
+/- Prior period adjustment		-	1.07	-14.13
Net profit/loss (+/-)		-173.17	-161.00	-239.03
<b>XII Taxes &amp; duties:</b>				
a. Excise duty		2.87	4.28	4.00
b. CST		1.19	1.91	1.77
c. Sales Tax		0.25	0.05	0.13
<b>XIII Dividend</b>		Nil	Nil	Nil
<b>XIV Long Term Loans</b> (Rs. in lakhs) (including interest)	Financial Institution		Others	Total
a. Opening balance (01-04-04)		41.38	1101.59	1142.97
b. +Additional loans availed during the year		-	-	-
c. +Interest due for the year		8.23	149.60	157.83
d. -Payments made during the year (Principal + Interest)		-	-	-
e. Closing balance (As on 31-03-05)		49.61	1251.19	1300.80
<b>XV Interest charges on term loans</b>	Financial Institution		Others	Total
a. Opening balance (Interest outstanding)		32.36	713.39	745.75
b. +Interest due for the year		8.23	149.60	157.83
c. -Interest paid during the year		-	-	-
d. Closing balance (Interest outstanding)		40.59	862.99	903.58
<b>XVI Statutory dues as on 31-03-05</b>	Opening Balance as on 01-04-04		Amount paid during the year	Balance to be paid on 31-03-05
a. Provident Fund		5.94	17.24	6.65
b. ESI		0.54	0.03	0.55
c. Gratuity		61.73	2.43	68.46
d. Guarantee Commission		5.72	-	5.72

**XVII Production: (Rs. in lakhs)**

2003-04										
Sl. No.	Products	Units	Capacity	Budgeted Production		Production during the year		% of capacity utilised		
				Licensed	Installed	Qty.	Value	Qty.	Value	
i.	Crystals	Thousand nos	2120	2084	550	66.20	421	49.43	19.86	20.2
ii.	Lead tabs*	Million nos		240	204	48.00	196	38.40		81.67

**Total** **114.20** **87.83**

\* On job work basis

Sl. No.	Products	Units	Capacity	Budgeted		2004-05		% of capacity utilised		
				Production Licensed	Installed	Production during the year Qty.	Value	Qty.	Value	
i.	Crystals	Thousand nos	2120	2084	910	75.80	390	40.88	18.40	18.71
ii.	Lead tabs *	Million nos		40	210	41.60	171	31.01	-	71.25
<b>Total</b>					<b>117.40</b>		<b>73.89</b>			

\* On job work basis

**XVIII Sales(Product-wise) (Rs. in lakhs)**

Sl. No.	Products	Units	2003-04				2004-05			
			Budgeted		Domestic Sales		Budgeted		Domestic Sales	
			Qty.	Value	Qty.	Value	Qty.	Value	Qty.	Value
i.	Crystals	Thousand numbers	550	76.90	414	48.34	910	87.90	395	47.47
ii.	Lead tabs*	Million numbers	204	48.00	196	38.40	210	41.60	171	33.01
<b>Total</b>			<b>124.90</b>		<b>86.74</b>		<b>129.50</b>		<b>80.48</b>	

\* On job work basis

<b>XIX Financial / Operating ratios</b>	<b>2002-03</b>	<b>2003-04</b>	<b>2004-05</b>
a. Debt-equity ratio	7.49:1	8.53:1	9.71:1
b. Current ratio	0.26:1	0.25:1	0.19:1
c. Receivables to sales (in months)	2.42	1.81	0.98
d. Stock of finished goods to sales (in months)	2.92	2.35	2.73
e. Stock of raw materials to consumption (in months)	25.58	10.17	15.08
f. Consumption to sales (%)	9.87	19.77	15.21
g. Net profit to sales(%)	-204.16	-149.18	-251.43
h. Return on investment (%)	-ve	-ve	-ve

**XX Status of Accounts**

- a. Year up to which Accounts have been finalised by the company 2004-05
- b. Year up to which audit is complete 2004-05

**XXI Employee Development:**

Nil

**XXII Income-tax Benefits/Reduction/Relief**

- (a) Have you initiated any activity or project during the year that would result in income tax benefits/reduction/relief for the company ? No

**XXIII Summary of Performance**

During the year under review, production of Crystals has come down to 390000 as against 421000 crystals produced during the previous year. The turnover has also decreased during the year to Rs.95.07 lakhs as compared to Rs.107.92 lakhs during the year 2003-04. The net loss of the Company has increased to Rs.239.03 lakhs as compared to Rs.161 lakhs during the previous year. The networth has further eroded and the working capital position still remains negative. The accumulated loss as on 31st March 2005 amounts to Rs.1702.87 lakhs.

THE AUDIT OF ACCOUNTS OF THE COMPANY IS COMPLETE AND UP-TO-DATE.